

Zyentia: Pioneering Peptide Manufacturing Solutions

Zyentia transformed peptide and protein-based drug manufacturing from 2002 to 2006. The company tackled complex production challenges with innovative solutions.

Peptide Drug Manufacturing Challenges

Д Complex Synthesis

Peptide drugs require precise amino acid sequencing and folding processes. Small errors create significant quality issues. Scale-Up Difficulties

Laboratory success often fails to translate to commercial production. Batch inconsistency plagues manufacturing.

Purity Requirements

Regulatory standards demand extremely high purity levels. Contamination risks increase with production scale.





Zyentia's Founding Vision



Problem Identification

Growing market for peptide therapeutics faced by manufacturing bottlenecks.



Technology Development

Proprietary approach to polypeptide synthesis at commercial scale.



Team Formation

Assembly of experienced biotechnology scientists and industry veterans.



Market Strategy

Positioned as manufacturing enabler for pharmaceutical companies.

Early Stage Development

2 --- 1999/2000

Foundational patents filed for proprietary peptide manufacturing technology.

J — May 2002

Zyentia officially incorporated in Cambridge. Founders secured initial premises at science park.

December 2002

Initial investment of £500,000 secured. Enabled lab establishment and preliminary research activities.

— August 2003

Angel investment round raised £1.2 million. Prototype manufacturing process demonstrated successfully.



Series A Investment

Investment Details

Series A closed December 2004 with £4.5 million. Led by BioVenture Partners with participation from three additional VCs.

Valuation Growth

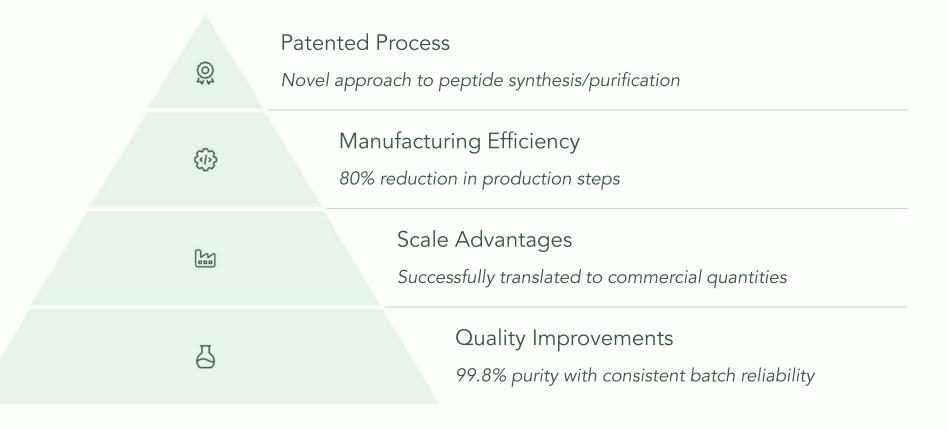
Company valuation increased 320% from seed round. Reflected successful technology validation and market potential.

Strategic Focus

Funds allocated to scale manufacturing process, expand team, and secure pharmaceutical partnerships.



Technological Breakthrough



Zyentia

Market Impact and Partnerships

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Pharmaceutical Partners

Major companies integrating Zyentia's technology

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Patent Portfolio

Key IP assets protecting core technology

65%

Cost Reduction

Manufacturing savings for peptide drugs

£9.2M

Annual Revenue Potential

Projected from partnership agreements

Successful Exit

Acquisition Interest

Multiple pharmaceutical companies expressed interest in Zyentia's technology

Investor Returns

Early investors received 5.8x return on investment

Negotiations Competitive bid

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Competitive bidding process drove valuation upward

December 2006 Exit

Acquired by a major pharmaceutical company